

RFP RESPONSES & PROPOSAL WRITING:

# HOW TO DEVELOP A WINNING PROPOSAL



## *Join us as we address essential topics such as:*

- Pre-proposal tasks: Is this a good idea? The Go/No-Go Process
- Partnering: How do I put together a winning team?
- The most common errors that will deem you "non-responsive"
- What are purchasing agencies looking for in a winning proposal?
- A Step-by-Step guide to organize the process
- Other proven success strategies

## **MARK YOUR CALENDAR!**

**EVENT RESCHEDULED for September 28, 2017 10AM to 12PM**

~~September 13, 2017 • 10AM to 12PM~~

Clayton County Water Authority Marie Barber Community Use Room  
1600 Battle Creek Road, Morrow GA 30260

We highly encourage you to register for attendance.

*To register, click [here](#):*

***For more information:***

email us at [ccwa\\_slbe\\_program@ccwa.us](mailto:ccwa_slbe_program@ccwa.us)  
or call **770-960-5236**