



VIRTUAL CLASSES



FULTON COUNTY GOVERNMENT IS OFFERING A FREE 5-WEEK LEGAL & BONDING TRAINING SERIES

Classes begin Thursday, October 15, 2020 and end on Thursday, November 12, 2020

Vendors have the opportunity to register using the link below:

<https://booknow.appointment-plus.com/1cs19850/>

You are encouraged to register for all 5 classes to receive the full impact of useful information.

PRACTICAL & TACTICAL:

“FROM EMERGING CONTRACTOR TO NEXT LEVEL READY CONTRACTOR”

**DEVELOPMENT COURSE FOR EMERGING CONTRACTORS
DESIRING TO REACH NEXT LEVEL CONTRACTING**

SESSION 1:

Building a Legal Foundation Part I ? Basic understanding of legal governance documents required to operate; basics of written agreements

SESSION 2:

Building a Bond Prequalification Foundation; Basic understanding of the bond prequalification process; Bonding for subcontractor vs. general contractor

SESSION 3:

Practical Points from Prime Contractors ? Discussion about practical processes needed for next level contracting: Identification of system processes (e.g., financial and risk management), expanding your team and tricks of the trade

SESSION 4:

Building a Legal Foundation Part II ? Subcontractor Agreement: Its Importance and Understanding Key Contracting Terms

SESSION 5:

Transitioning from Bond Prequalification to Bond Execution; Understanding the utilization of the SBA Surety Bond Guarantee Program; Understanding Financial Statement Analysis for Bonding Purposes; Work in Progress (WIP) Analysis

For more information contact : lisas.jackson@fultoncountyga.gov